

One of New England's largest healthcare systems engaged Gurnet to lead the integration of a large hospital's technical infrastructure with their technical environment.

## CHALLENGE

A Northeast Healthcare System added another hospital to its core of regional teaching hospitals. As with most single community hospitals it was struggling to stay afloat. Lack of profitability was creating a negative cycle of under-investment and further losses. The healthcare system needed to bring the hospital onto their infrastructure, management and revenue cycle platforms as soon as possible. Gurnet was engaged to lead the execution of strategic projects along with upgrading core applications to be ICD10 compliant.

## SOLUTION

Gurnet provided the requisite project management and subject matter expertise to successfully deliver a portfolio of 21 projects. Key initiatives included:

- Telecom network conversion
- Data network conversions
- eMail platform conversion
- Hardware upgrades
- Active Directory/Identity management implementation
- Network security implementations and improvements
- Helpdesk merge
- HR/Payroll/Timekeeper/Position Control conversions and implementations
- Revenue Cycle implementations and conversions
- ICD9/ICD10 application upgrades

## RESULTS

Through Gurnet's project management services and Healthcare domain expertise, our client's mission critical projects were delivered on a condensed schedule. Our client was able to achieve its strategic objectives and realize the following results:

- Telecom Savings
- Improved and secured data network, significant cost savings
- Streamlining IT workflow to reduce cost
- Improvement of information technology platforms
- HR/Payroll process improvements and cost savings
- Migrated revenue management functions to a shared services model to:
  - Increase revenue and cash flow, reduce AR days, improve operations and enhance the revenue cycle process and increases the flexibility of the labor pool
  - Improved reporting function delivers real-time, ad-hoc information for a wide variety of ever-changing user requirements
  - Provides a single, accurate source of information across the Healthcare System's enterprise

## WHY GURNET?

Over the past decade, Gurnet has led the execution of over \$675M worth of technology initiatives in 12 different industries with a customer satisfaction rating of 97%. Our deep understanding of Digital Strategy Development, Management and Agile execution has made Gurnet the trusted partner to the region's largest and most respected organizations. Named to Inc. 5000's fastest-growing private companies for three consecutive years, one hundred percent of Gurnet's business is derived from reputation, referral, relationships, and results. Learn how Gurnet can help you achieve success at [www.Gurnet.com](http://www.Gurnet.com).